

**MINISTRY OF FINANCE OF THE REPUBLIC OF INDONESIA  
CAPITAL MARKET AND FINANCIAL INSTITUTIONS SUPERVISORY AGENCY**

**ATTACHMENT  
DECISION OF THE CHAIRMAN OF CAPITAL MARKET AND FINANCIAL  
INSTITUTIONS SUPERVISORY AGENCY  
NUMBER: KEP-547/BL/2010**

**CONCERNING  
LICENSING OF SECURITIES COMPANY REPRESENTATIVES**

**CHAIRMAN OF CAPITAL MARKET AND FINANCIAL INSTITUTIONS  
SUPERVISORY AGENCY,**

Considering : That in order to fill the needs of professional skills in a Securities Company, there is a need to have a more effective process of Securities Company Representatives licensing. Hence, it is deemed necessary to revise Rule Number V.B.1, Attachment of Decision of the Chairman of Capital Market Supervisory Agency Number Kep-25/PM/1996 concerning Licensing of Securities Company Representatives;

In view of : 1. Law Number 8 Year 1995 concerning the Capital Market (Statute Book Year 1995 Number 64, Supplement to Statute Book Number 3608);  
2. Government Regulation Number 45 Year 1995 concerning Capital Market Organization (Statute Book Year 1995 Number 86, Supplement to Statute Book Number 3617) as revised by Government Regulation Number 12 Year 2004 (Statute Book Year 2004 Number 27, Supplement to Statute Book Number 4372);  
3. Decree of the President of the Republic of Indonesia Number 45/M Year 2006;

**HAS DECIDED:**

To enact : **DECISION OF THE CHAIRMAN OF CAPITAL MARKET AND  
FINANCIAL INSTITUTIONS SUPERVISORY AGENCY  
CONCERNING LICENSING OF SECURITIES COMPANY  
REPRESENTATIVES**

**MINISTRY OF FINANCE OF THE REPUBLIC OF INDONESIA  
CAPITAL MARKET AND FINANCIAL INSTITUTIONS SUPERVISORY AGENCY**

-2-

**Article 1**

Provision concerning Licensing of Securities Company Representatives is regulated in Rule Number V.B.1 as stipulated in the attachment of this Decision.

**Article 2**

An application of individual as Securities Company Representatives submitted to the Capital Market and Financial Institutions Supervisory Agency before this Decision becomes effective, is processed based on Rule Number V.B.1, Attachment of Decision of the Chairman of Capital Market Supervisory Agency Number Kep-25/PM/1996 concerning Licensing of Securities Company Representatives.

**Article 3**

With the enactment of this Decision, Decision of the Chairman of Capital Market Supervisory Agency Number Kep-25/PM/1996 dated 17 January 1996 concerning Licensing of Securities Company Representatives is declared revoked and not applicable.

**Article 4**

This Decision shall become effective since the date of its promulgation.

Stipulated in : Jakarta  
Date : 28 December 2010  
Chairman of Capital Market and  
Financial Institutions Supervisory Agency

Signed

**A. Fuad Rahmany**  
NIP 195411111981121001

Based on the original documents  
Head of General Affairs Division

Signed

**Prasetyo Wahyu Adi Suryo**  
NIP 195710281985121001

**ATTACHMENT**

Decision of the Chairman of  
Capital Market and Financial  
Institutions Supervisory Agency  
Number : Kep-547/BL/2010  
Date : 28 December 2010

**RULE NUMBER V.B.1 : LICENSING OF SECURITIES COMPANY REPRESENTATIVES**

1. Any individual who performs Securities Company activities must have a license as a Securities Company Representative, except for:
  - a. any individual whose functions are solely clerical or administrative on the Securities Company;
  - b. any individual who deals exclusively with short term debt securities transactions with maturity no more than 1 (one) year, certificate of deposits, insurance policies, securities issued or underwritten by the Government of the Republic of Indonesia or other securities determined by the Capital Market and Financial Institutions Supervisory Agency (CMFISA);
  - c. any individual who is registered in the CMFISA as Capital Market Supporting Professional and who works for interest of the Securities Company to comply with the statutory provisions;
  - d. any individual who is not an employee of the Securities Company who publishes analyses or reports on securities without certain compensation and not in a regular basis;
  - e. any individual who is not an employee of the Securities Company who gives advices about securities selling or buying to no more than 15 (fifteen) persons for a compensation, or to at least 16 (sixteen) persons without any certain compensation;
  - f. any individual who is not an employee of the Securities Company and who manages securities portfolio as regulated in article 30 point (3) of Law Number 8 Year 1995 concerning the Capital Market, and the management of securities portfolio is without any compensation;

**ATTACHMENT**

Decision of the Chairman of  
Capital Market and Financial  
Institutions Supervisory Agency  
Number : Kep-547/BL/2010  
Date : 28 December 2010

-2-

- g. any employee of an Insurance Company or Pension Fund who manages securities portfolio as part of the company's businesses; and
  - h. any writer who publishes analyses or reports on mass media on issued securities, unless any writer who provides services as an Investment Advisor.
2. To obtain a Securities Company's Representative license, any individual must:
- a. have a certificate issued by the Professional Standards Committee, a certificate of requested skills issued by specialized educational institutions in the Capital Market approved by the CMFISA, or have necessary experiences in the Capital Market in line with requested field.  
  
The acknowledgment is approved by decision of the Chairman of CMFISA based on recommendation from Teaching Standards Committee;
  - b. be legally competent;
  - c. have never committed a disgraceful act and/or been convicted of a crime involving financial transactions;
  - d. have good characters and morals; and
  - e. have never been declared bankrupt that may affect his/her ability to conduct his/her duty in a fair and honest manner.
3. An application for acquiring a license as Underwriter Representatives, Broker-Dealer Representatives, or Investment Manager Representatives shall be submitted to the CMFISA in 4 (four) copies using Form Number V.B.1-1 attachment 1 of this rule supported by the following documents:
- a. current and signed curriculum vitae;
  - b. documents on the Capital Market skills such as:
    - 1) copy of a certificate of requested skills in the Capital Market issued by the Professional Standards Committee, in line with requested field;

**ATTACHMENT**

Decision of the Chairman of  
Capital Market and Financial  
Institutions Supervisory Agency  
Number : Kep-547/BL/2010  
Date : 28 December 2010

-3-

- 2) copy of a certificate of requested skills in the Capital Market approved by the CMFISA and issued by specialized educational institutions in the Capital Market, in line with requested field; and/or
  - 3) documents indicating that the applicants have experiences in the Capital Market in line with requested field;
  - c. a written statement indicating that the applicants shall not work for more than 1 (one) Securities Companies;
  - d. copy of Identification Card or passport;
  - e. copy of work permits for foreign citizens; and
  - f. 4 (four) current 4x6 cm photographs.
4. In processing the application for acquiring a license as Securities Company Representatives, the CMFISA shall examine the completeness of documents.
  5. If the application for acquiring a license as Securities Company Representatives does not meet the requirements, the CMFISA shall notify the applicants stating that:
    - a. the application is incomplete using Form Number V.B.1-2 attachment 2 of this rule; or
    - b. the application is rejected using Form Number V.B.1-3 attachment 3 of this rule.
  6. If the application for acquiring a license as Securities Company Representatives meets the requirements, the CMFISA shall grant a license as Securities Company Representatives using Form Number V.B.1-4 attachment 4 of this rule.
  7. Any individual who has a license as Underwriter Representatives or Broker-Dealer Representatives, but does not have a license as Investment Manager Representatives, may engage in investment advisory services only to the extent that such activities are dealt with securities and no certain compensation related to the investment advisory services.

**ATTACHMENT**

Decision of the Chairman of  
Capital Market and Financial  
Institutions Supervisory Agency  
Number : Kep-547/BL/2010  
Date : 28 December 2010

-4-

8. If an individual who has a license as Underwriter Representatives, Broker-Dealer Representatives, or Investment Manager Representatives does not work for a Securities Company within 24 (twenty four) consecutive months, such individual must take and pass examinations held by the Professional Standards Committee or by specialized educational institutions in the Capital Market as referred in number 2 letter a of this rule.
9. Any individual who has a license as Securities Company Representatives must report to the CMFISA within 14 (fourteen) days since such individual leaves a Securities Company or moves to other Securities Company.
10. With the effectiveness of this rule, any license as an Investment Advisor granted before 17 January 1996 is applicable as an Investment Manager Representative.
11. By no means undermining criminal stipulation in capital market, CMFISA may impose sanctions on any violation of this rule, as well as on any Party that causes the violations to occur.

Stipulated in : Jakarta  
Date : 28 December 2010  
Chairman of Capital Market and  
Financial Institutions Supervisory Agency

Signed

**A. Fuad Rahmany**  
NIP 195411111981121001

Based on the original documents  
Head of General Affairs Division

Signed

**Prasetyo Wahyu Adi Suryo**  
NIP 195710281985121001

ATTACHMENT : 1  
Rule Number : V.B.1

**FORM NUMBER: V.B.1-1**

Number : Jakarta, .....20...  
Enclosure :  
Subject : Application for a license as **TO:**  
.....Representative The Chairman of CMFISA  
in  
Jakarta

We, hereby, submit an application for a license as .....  
Representative. For your consideration, we submit the following data:

1. Name : .....
2. Address : .....  
.....  
(Street & Number)  
..... - □□□□□  
(City & Postal Code)
3. Telephone number : .....

To complete this application, we submit the following documents:

1. current and signed curriculum vitae;
2. copy of a certificate of requested skills issued by the Professional Standards Committee or by specialized educational institutions in the Capital Market or approved documents indicating experiences in the Capital Market;
3. a written statement indicating that the applicants shall not work for more than 1 (one) Securities Companies using Attachment 1 of this form;
4. copy of Identification Card or passport;
5. copy of work permits for foreign citizens;
6. 4 (four) current 4x6 cm photographs; and
7. answers to the questions using attachment 2 of this form.

Thank you for your attention.

Applicant,  
stamp duty  
(full name)

ATTACHMENT : 1  
Form Number : V.B.1-1

**STATEMENT LETTER**

I, the undersigned:

Name : .....

Position : .....

Address : .....

.....  
(Street & Number)

..... - □□□□□

(City & Postal Code)

Telephone number : .....

state that I do not work for more than 1 (one) Securities Companies and currently I work for PT .....

The statements herein are correct an complete and may be used for submitted purposes.

....., .....20...

stamp duty

(full name)



## LIST OF QUESTIONS

### I. INSTRUCTIONS FOR ANSWERING THE QUESTIONS

1. All questions must be answered by the applicant.
2. Put a √ mark in the box in front of the word “yes” if your answer is “yes”, or put a √ mark in the box in front of the word “no” if your answer is “no”.

For each “yes” answer, the applicant has to provide detailed and clear answers in separate sheets including the following information:

- a. Related institutions;
- b. Cases and dates of the action taken;
- c. The court or institution taking the action; and
- d. The imposed action and sanction.

### II. INTEGRITY OF THE APPLICANT, CONTROL PARTIES OR DIRECTORS AND COMMISSIONERS

#### Definition

**Investment** is any activity pertaining to securities, banking, insurance, or real estate, including any activity either directly or indirectly related to Securities Companies, Investment Advisors, Banks or other companies engaged in financial sector.

Please answer the following questions:

1. In the last 10 (ten) years, have you been convicted of or pleaded guilty or nolo contendere (no contest) to:
  - a. investment-related criminal offenses?  
 yes  no
  - b. or other crimes?  
 yes  no

2. Has any court:

a. ever declared you bankrupt?

yes

no

b. in the last 10 (ten) years prohibited you to deal with investment-related activities?

yes

no

c. declared you guilty of engaging violations of law and provision related to investment?

yes

no

3. Has the CMFISA ever:

a. found you made false or negligent statements?

yes

no

b. found you involved in violations of the Capital Market regulations?

yes

no

c. found you guilty of engaging in investment activities so that a business license of other company is suspended, restricted or revoked?

yes

no

d. decided to reject, suspend or revoke Business License, Approval or Registration Statement or imposed sanctions by restricting your activities?

yes

no

4. Has any other authorized institution ever:

a. found you made false, misleading or dishonest, unfair or unethical statements?

yes

no

b. found you involved in violations of law and provision related to investment activities?

yes  no

c. found you causing a business license of a company is rejected, suspended, or revoked because of engaging in an investment?

yes  no

d. ordered you not to engage in investment activities in the last 10 (ten) years?

yes  no

e. rejected, suspended or revoked your license related to investment activities?

yes  no

f. revoked or suspended your license as Capital Market Supporting Professional such as accountant, notary, attorney or appraiser?

yes  no

5. Has any Securities Exchange ever:

a. found you made false or negligent statements?

yes  no

b. found you involved in violations of Securities Exchange Regulations?

yes  no

c. disciplined you by expelling or suspending you from a Securities Exchange membership, by restricting or suspending your association with other members, or by suspending your activities?

yes  no

6. Has any foreign court found you guilty of criminal offenses or civil lawsuits related to investments?

yes  no

7. Are you currently subject of any court proceeding?

yes  no

8. Do you have any commitment, covenant, or liability to third party whose case is being processes or has been decided by a court?

yes  no

9. Put a √ on the type(s) of license of Securities Company Representative for which this application is submitted.

	Activities	Proposed activities
Underwriter Representative		
Broker-Dealer Representative		
Investment Manager Representative		

10. Name the Securities Company where you work or is going to work for (if any)?

11. Do you have any non securities-related activity? (If your answer is "Yes", describe each activity briefly, provide the information on a separate page if necessary)

yes  no

.....

(Place & date)

Applicant

.....

(full name)

ATTACHMENT : 2  
Rule Number : V.B.1

**FORM NUMBER: V.B.1-2**

Number :  
Enclosure :  
Subject : Notification of missing data in  
the Application for a license as  
.....Representative

Jakarta, .....20...  
**TO:**  
.....  
in  
.....

Referring to your letter number ..... dated .....  
regarding your application for a license as ..... Representative,  
we hereby notify you that your application is incomplete for the  
following data:

1. ....
2. ....
3. ....

Related to the above matter, we hereby inform you that your  
application for a license as ..... Representative cannot be  
considered. Your application will be considered after you submit the  
additional data aforesaid.

Please be advised accordingly.

The Chairman of CMFISA

.....  
.....  
NIP .....

Cc:

1. Secretary of CMFISA; and
2. Heads of CMFISA Bureau

ATTACHMENT : 3  
Rule Number : V.B.1

**FORM NUMBER: V.B.1-3**

Number :  
Enclosure :  
Subject : Rejection of the Application  
for a license as.....  
.....Representative

Jakarta, .....20...

**TO:**  
.....  
in  
.....

Referring to your letter number ..... dated .....  
regarding ....., after considering your application, we hereby  
inform you that your application is rejected for the following reasons;

1. ....
2. ....
3. ....

Please be advised accordingly.

The Chairman of CMFISA

.....  
NIP .....

Cc:

1. Secretary of CMFISA; and
2. Heads of CMFISA Bureau

ATTACHMENT : 4  
Rule Number : V.B.1

FORM NUMBER: V.B.1-4

**DECISION OF THE CHAIRMAN OF CAPITAL MARKET AND FINANCIAL  
INSTITUTIONS SUPERVISORY AGENCY  
NUMBER: KEP- /BL/20.....**

**CONCERNING  
GRANTING OF A LICENSE AS A ..... REPRESENTATIVE  
TO .....**

**CHAIRMAN OF CAPITAL MARKET AND FINANCIAL INSTITUTIONS  
SUPERVISORY AGENCY,**

Reading : The application for a license as a ..... Representative dated .....

Considering : That your application meets the requirements for granting you a license as a ..... Representative.

In view of : 1. Law Number 8 Year 1995 concerning the Capital Market (State Gazette Year 1995 Number 64, Supplement to the State Gazette Number 3608);  
2. Government Regulation Number 45 Year 1995 concerning Capital Market Organization (State Gazette Year 1995 Number 86, Supplement to State Gazette Number 3617) as revised by Government Regulation Number 12 Year 2004 (State Gazette Year 2004 Number 27, Supplement to State Gazette Number 4372);  
3. Decree of the President of the Republic of Indonesia Number ...../M Year ..... (Decision of Appointment of the Chairman of CMFISA);  
4. Decision of the Chairman of CMFISA Number: Kep- ..... /BL/2010 dated ..... December 2010 concerning Licensing of Securities Company Representatives

**HAS DECIDED:**

To enact : **DECISION OF THE CHAIRMAN OF CAPITAL MARKET AND FINANCIAL INSTITUTIONS SUPERVISORY AGENCY CONCERNING LICENSING OF ..... REPRESENTATIVE TO .....**

Article 1

Granting a license as a ..... Representative to ..... whose address is .....

Article 2

This Decision shall become effective since the date of its promulgation.

Article 3

If this decision is found to be defective, it will be corrected.

Stipulated in : Jakarta

Date :

The Chairman of CMFISA

.....  
NIP .....

Cc:

1. Secretary of CMFISA; and
2. Heads of CMFISA Bureau